



**Know what's below.  
811 before you dig.**

**Dear Excavator:**

National Grid is reaching out to excavators with materials designed to promote safe digging and prevent natural gas pipeline accidents.

**Free excavator safety booklets and visor cards**

Please share the enclosed safety materials with employees and colleagues working around natural gas lines. When possible, make visor cards available in all vehicles. **For additional booklets and visor cards, visit [excavator.nagridsafety.com](http://excavator.nagridsafety.com) or mail the attached reply card.**

**Safeguard yourself, your business and the public**

Whether digging with a backhoe or shovel, it's critical that every worker know the requirements and techniques for working safely around underground utilities. Preventing accidental gas pipeline contact is critical for the protection of your crew, your business and the public.

**Help reduce your risks**

The enclosed materials can help you reduce the incidence of gas pipeline contacts within your organization and your exposure to these **potential risks:**

- Injury or death
- Lawsuits and property damages
- OSHA fines
- Cleanup costs
- Job cost overruns
- Higher insurance premiums
- Increased workers' compensation
- Worker days lost

**Stay safe – order additional booklets and visor cards today**

We pride ourselves in contributing to the well-being of your company, its employees and the general public. Stay safe!

**Sincerely,**

**Robert J. Terjesen**  
Downstate New York Damage Prevention  
[DownstateDamagePrevention@nationalgrid.com](mailto:DownstateDamagePrevention@nationalgrid.com)

**Mark Huck**  
New England Damage Prevention  
[NewEnglandDamagePrevention@nationalgrid.com](mailto:NewEnglandDamagePrevention@nationalgrid.com)

**John Fiume**  
Upstate New York Damage Prevention  
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This is an important notice. Please have it translated.

Este é um aviso importante. Queira mandá-lo traduzir.  
Este es un aviso importante. Sírvase mandarlo traducir.  
Avis important. Veuillez traduire immédiatement.

Questa é un' informazione importante, si prega di tradurla.  
ĐÂY LÀ MỘT BẢN THÔNG CÁO QUAN TRỌNG  
XIN VUI LÒNG CHO DỊCH LẠI THÔNG CÁO ẤY

Это очень важное сообщение.  
Пожалуйста, попросите, чтобы  
вам его перевели.

#12161

**Order more FREE booklets and visor cards today!**

**Order additional FREE materials from National Grid**

Complete your order card. Mail it or fax it to: 1-978-463-1715.

1. How many copies do you need? \_\_\_\_\_

2. Where should we send your FREE safety materials?  
Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_ Is this a home address? \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

3. Number of employees (including owner):  
a. 0-5    b. 6-10    c. 11-20    d. 21-50    e. 51+

4. Years company has been in business:  
a. 0-5    b. 6-10    c. 11-20    d. 21-50    e. 51+

5. Primary business activity (e.g., roofing, excavating, plumbing):  
\_\_\_\_\_

6. How will you use these safety materials? (Circle all that apply.)  
a. Safety meeting/training    c. New employee orientation/training    d. Personal knowledge  
b. Tailgate/job site meeting    e. Customer knowledge

7. What do you feel are the most important safety topics that need to be covered in training materials?  
\_\_\_\_\_

8. Is there another language that would be beneficial to have the materials in?  
\_\_\_\_\_

9. On a scale of 1-5 (1 = strongly disagree and 5 = strongly agree), how much do you agree with each of the following statements?  
National Grid is committed to the safety of workers.  
The information National Grid provides is valuable for keeping workers safe around electric and natural gas lines.  
I expect National Grid to provide workers the information necessary to get their jobs done safely around National Grid's electric and natural gas infrastructure.  
The workers at my company use the National Grid safety information to work more safely around electricity and natural gas.  
The worker materials provided by National Grid help me and/or my coworkers perform their jobs more safely.

Thank you for your order. Your materials will arrive in two to four weeks. #12161



**Order additional FREE booklets and visor cards today. Protect yourself, your employees and the public. Thank you for your commitment to safety around natural gas lines.**



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